

LATAM PROJECTS HUB

What is LATAM PH?

The Inter-American Development Bank (IDB) and ALIDE, decided to join efforts to develop a **new platform to promote infrastructure in Latin America**.

The new platform intends to **offer investors a menu of PPP and privatization projects**, disclosing key information on the LATAM investment opportunities pipeline.

What is the main goal?

A regional platform will provide international investors with **higher visibility on those opportunities**, allowing them to prepare for the upcoming bids.

Moreover, it will allow investors to **access additional information through each country's projects hub**, which will connect to the new platform.

First stage countries



BAN BRAS
BANCO NACIONAL DE OBRAS
Y SERVICIOS PÚBLICOS S.N.C.

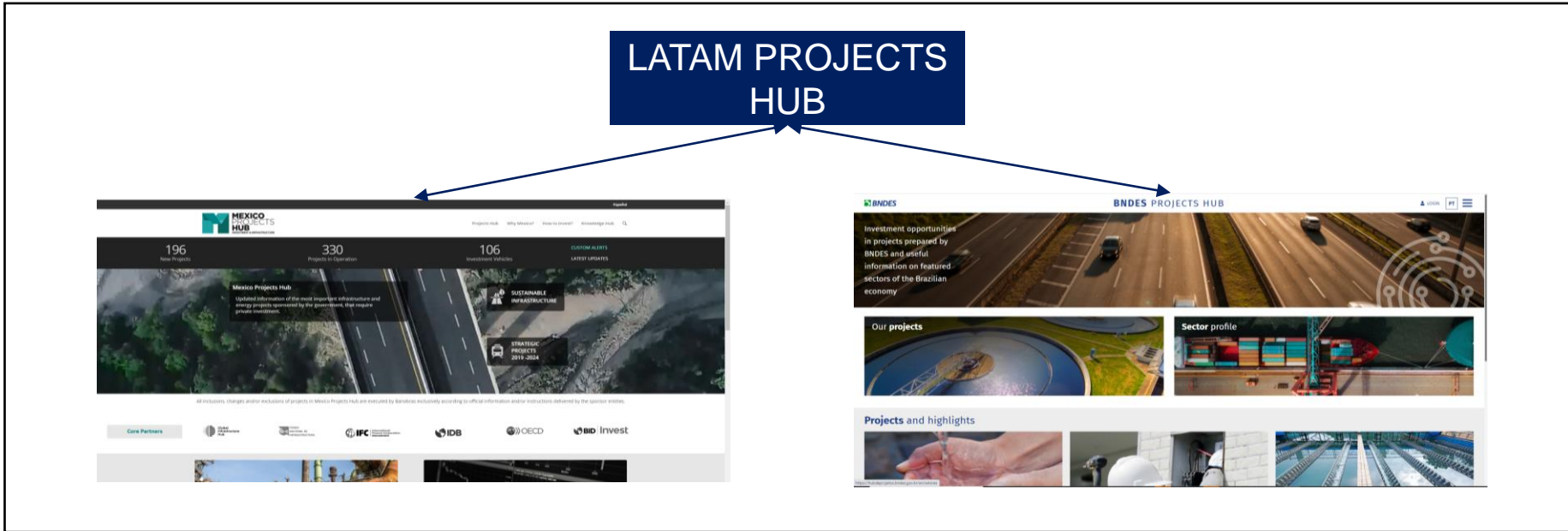


The main goal of this platform is to **give users the information they are seeking in a much personalized and precise form**, and to redirect this previously-segmented user traffic to each country's PH, organically increasing the number of conversions.

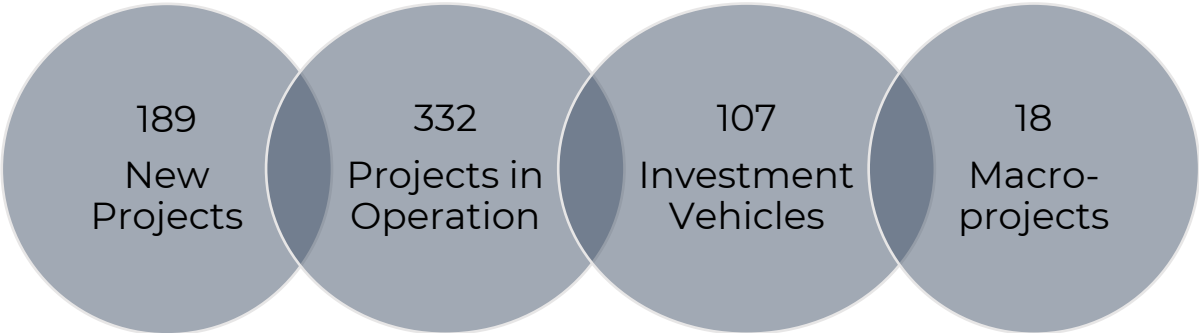
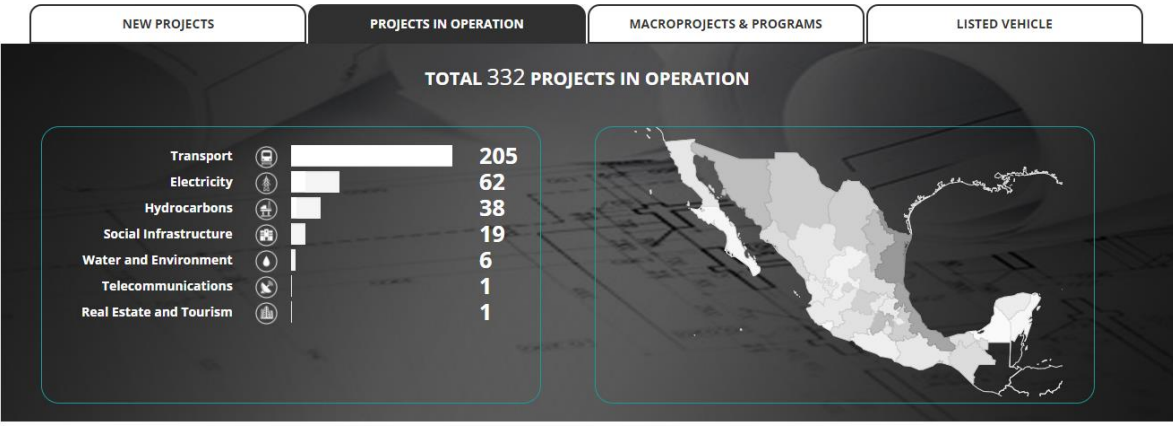
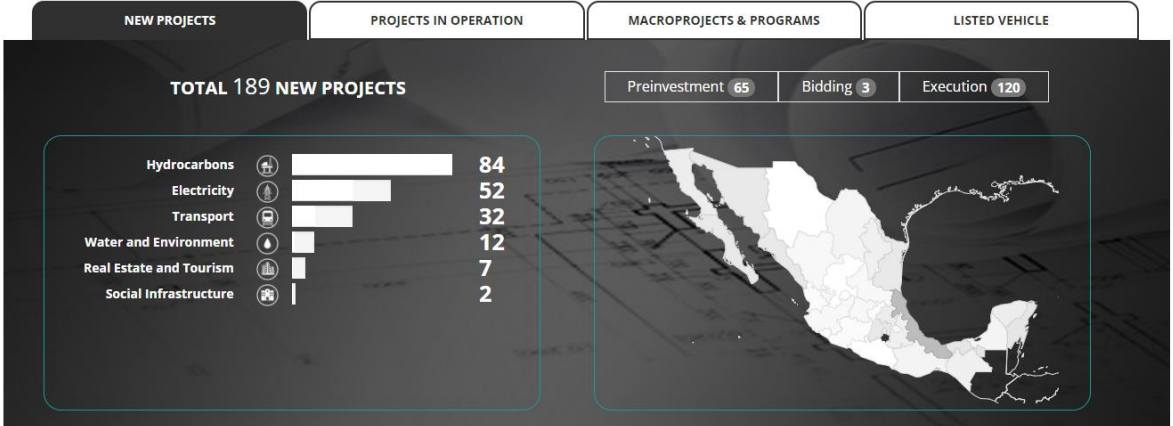
¡KEEP IT SIMPLE!

HIGHLIGHTS

- **Scope:** Infrastructure (concession and PPPs) and privatization projects
 - ✓ Align minimum content following the principles of: transparency, real-time update, reliable and accurate data, good usability, low maintenance cost and focus on investors
 - ✓ Language: English
- **IDB role:** support with resources and funds
- **Center of Excellence as Manager of the platform:** **ALIDE**  Latin American Association of Development Financing Institutions
- **Expected launch:** March 2022



MEXICO PROJECTS HUB



- Investment opportunities for the private sector
- Projects throughout the investment cycle
- Type of contract: concessions, tenders, licenses, assignments, shared production, financed public works, provision of services, state PPP and federal PPP.
- Interest of the project manager to promote it in Mexico Projects Hub
- The participation of Banobras is NOT necessary in the structuring / financing of the Projects

BNDES PROJECTS HUB

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mandated projects ¹

USD 53 bn
mobilized capital²

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¹/ September 2021. Includes 15 projects auctioned
²/ CAPEX + grants, does not include privatizations and future grants. Approximate amounts in USD converted at the exchange rate of Sep 30th, 2021 (5.45 BRL/USD).